

Discount Policy for grave space purchases

Effective July 1, 2008

Any person or family that purchases 12 or more ground grave spaces will receive a discount. This discount will not exceed 15 percent and is subject to the following.

- 1) 10 percent discount for 12 to 17 grave spaces
- 2) 15 percent discount for 18 to 23 grave spaces
- 3) 20 percent discount for 24 or more grave spaces
- 4) This discount is limited to ground spaces only
- 5) All purchases must be paid in full at time of purchase.
- 6) This discount does not apply to payment plan sales.
- 7) Graves must be within a lot or adjacent lots to receive a discount still requiring a minimum of 12 graves.
- 8) This discount would not apply if families want to buy graves in different areas of the cemetery unless the minimum of 12 are purchase, however group buys will only receive a discount for the number purchased in a single lot or adjacent lots.
- 9) All purchases that are entitled to a discount must be purchased at the same time.
- 10) No cumulative purchases will be entitled to a discount.

Example:

Current price of 12 graves (\$1600.00 per grave) would be \$19,200.00 with a 10% discount the price would be \$17,280.00

Current price for 18 graves (\$1600.00 per grave) would be \$28,800.00 with a 15% discount the price would be \$24,480.00

Current price for 24 graves (\$1600.00 per grave) would be \$38,400.00 with a 20% discount the price would be \$30,720.00.